# bespoke 

## Salary guide

## How does your salary <br> match up to the market rate?

Well, there's no such thing as the "typical" company or candidate. Everyone is different. (And that's why our work at Bespoke is such fun).
 But if you want a guide to who's making what, here's our definitive Salary Survey, 2014.

## Architecture

| Per anmum | Low | Average | High |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| CEO/President | $\$ 100,000$ | $\$ 150,000$ | $\$ 200,000$ |
| Director of Design | $\$ 105,000$ | $\$ 130,000$ | $\$ 165,000$ |
| Senior Project Manager | $\$ 97,100$ | $\$ 115,000$ | $\$ 129,000$ |
| Project Manager | $\$ 70,000$ | $\$ 91,700$ | $\$ 100,000$ |
| Senior Project Designer | $\$ 95,000$ | $\$ 109,000$ | $\$ 110,000$ |
| Project Designer | $\$ 54,000$ | $\$ 66,000$ | $\$ 75,200$ |
| Architect 3 | $\$ 88,000$ | $\$ 95,000$ | $\$ 120,000$ |
| Architect 2 | $\$ 85,000$ | $\$ 86,000$ | $\$ 99,200$ |
| Architect 1 | $\$ 61,000$ | $\$ 66,000$ | $\$ 73,000$ |
| Intern 3 | $\$ 48,000$ | $\$ 57,000$ | $\$ 59,200$ |
| Intern 2 | $\$ 46,500$ | $\$ 53,300$ | $\$ 61,500$ |
| Intern 1 | $\$ 42,500$ | $\$ 46,000$ | $\$ 49,600$ |

Landscape

| Per anmum | Low | Average | High |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Junior Landscape Architect | $\$ 42,000$ | $\$ 45,000$ | $\$ 48,000$ |
| Senior Landscape Architect | $\$ 50,000$ | $\$ 55,000$ | $\$ 58,000$ |
| Associate | $\$ 60,000$ | $\$ 64,000$ | $\$ 68,000$ |
| Senior Associate | $\$ 72,000$ | $\$ 80,000$ | $\$ 90,000$ |
| Director/Principal | $\$ 95,000$ | $\$ 105,000$ | $\$ 120,000$ |

Design Sales

| Per anmum | Low | Average | High |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Sales Coordinator | $\$ 46,500$ | $\$ 49,500$ | $\$ 54,000$ |
| Showroom Consultant | $\$ 41,000$ | $\$ 46,500$ | $\$ 51,500$ |
| Showroom Manager | $\$ 56,700$ | $\$ 67,000$ | $\$ 72,000$ |
| Architectural Sales Rep | $\$ 62,000$ | $\$ 77,300$ | $\$ 92,800$ |
| Sales Manager | $\$ 77,300$ | $\$ 92,800$ | $\$ 113,500$ |


| Interiors |  |  |  |
| :--- | :--- | :--- | :--- |
| Per anmum | Low | Average | High |
|  |  |  |  |
| Intern | $\$ 31,000$ | $\$ 33,000$ | $\$ 40,000$ |
| Graduate | $\$ 41,000$ | $\$ 44,500$ | $\$ 49,500$ |
| Interior Designer (1-3yrs) | $\$ 51,500$ | $\$ 65,000$ | $\$ 70,000$ |
| Interior Designer (3-5yrs) | $\$ 67,000$ | $\$ 80,500$ | $\$ 103,000$ |
| Interior Designer (5-10yrs) | $\$ 93,000$ | $\$ 113,500$ | $\$ 134,000$ |
| Principal | $\$ 134,000$ | $\$ 170,300$ | $\$ 206,300$ |


| Creative Support |  |  |  |
| :--- | :--- | :--- | :--- |
| Per anmim | Low | Average | High |
| Receptionist | $\$ 30,000$ | $\$ 36,000$ | $\$ 45,000$ |
| Office Manager | $\$ 51,500$ | $\$ 66,000$ | $\$ 72,000$ |
| Personal Assistant | $\$ 46,500$ | $\$ 58,800$ | $\$ 62,700$ |
| Team Secretary | $\$ 46,500$ | $\$ 51,500$ | $\$ 53,000$ |
| Marketing Coordinator | $\$ 41,200$ | $\$ 56,700$ | $\$ 60,500$ |
| Office Administrator | $\$ 43,300$ | $\$ 48,500$ | $\$ 51,700$ |
| Bookkeeper | $\$ 51,500$ | $\$ 67,000$ | $\$ 71,500$ |
| Business Development Manager | $\$ 67,000$ | $\$ 82,500$ | $\$ 88,000$ |
| Operations Manager | $\$ 67,000$ | $\$ 87,700$ | $\$ 93,500$ |
| Practice Manager | $\$ 72,200$ | $\$ 92,800$ | $\$ 99,000$ |
| Project Manager | $\$ 62,000$ | $\$ 82,500$ | $\$ 88,000$ |
| Account Manager | $\$ 72,200$ | $\$ 87,700$ | $\$ 93,500$ |
| Project Administrator | $\$ 46,400$ | $\$ 49,500$ | $\$ 52,800$ |
| Studio Manager | $\$ 56,700$ | $\$ 67,000$ | $\$ 71,500$ |
| Document Controller | $\$ 49,500$ | $\$ 54,600$ | $\$ 58,300$ |
| Bid Coordinator | $\$ 51,500$ | $\$ 59,800$ | $\$ 63,800$ |
| HR Manager | $\$ 77,300$ | $\$ 92,800$ | $\$ 99,000$ |
|  |  |  |  |

Graphics \& Visualisation

| Per anmum | Low | Average | High |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| Junior Graphic Designer | $\$ 39,200$ | $\$ 46,500$ | $\$ 51,500$ |
| Middle-weight Graphic Designer | $\$ 53,600$ | $\$ 66,000$ | $\$ 72,200$ |
| Senior Graphic Designer | $\$ 77,300$ | $\$ 87,700$ | $\$ 103,000$ |
| Visualiser (Graduate) | $\$ 40,000$ | $\$ 45,000$ | $\$ 50,000$ |
| Junior Visualiser | $\$ 50,000$ | $\$ 55,000$ | $\$ 60,000$ |
| Senior Visualiser | $\$ 60,000$ | $\$ 65,000$ | $\$ 70,000$ |

